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Aptos Allocation, Forecasting and Replenishment

Execute omnichannel merchandising effortlessly with the worldwide leaders in unified commerce

How can your retail brand survive in a time when your market, customer expectations and business models are all in flux?

It starts with inventory and the retailers that embrace flexibility while also regaining some measure of predictability are rewarded with a resilient business and attractive brand.

Enter **Aptos Allocation, Forecasting and Replenishment (AF&R)**, the agile, real-time merchandising solution helping leading retail brands get the right products to the right places, at the right time. Automatically and efficiently.

CAPABILITIES		
Allocation	**Forecasting**	**Replenishment**
‣ Intuitive and scalable user-defined processes	‣ Accurate,comprehensive forecasts for every store and product	‣ Multi-tiered automation for unified vendor, warehouse, store and wholesale replenishment
‣ Automated administrative functions	‣ Promotion and event library for projections at any level of merchandise and location hierarchy	‣ Customizable replenishment parameters across all distribution channels
‣ Integrated assortment plans, forecasts and other upstream processes	‣ Product-based algorithm selection and self-adjustment automation	‣ Daily demand-driven multi-echelon replenishment
‣ Size-level distributions, trend-driven pre-distributions and holdbacks for future distribution	‣ Easy access to previous forecast calculations and +/- variances	‣ User-defined quantities and reviews
‣ Full flexibility up to point of execution	‣ Comprehensive data cleaning and management utilities	‣ Attributable product replenishment between suppliers, DCs, stores and fulfillment centers

Key Benefits

‣ **Optimize every SKU and every store** for increased sales with daily demand and inventory pattern data

‣ **Execute winning strategies** with a complete view of your assortment and distribution

‣ **Reduce markdowns and inventory redundancies** with solutions built to help you predict with precision and pivot in real time

‣ **Create proprietary inventory models using unlimited user-defined algorithms,** including forecasts, metrics, KPIs and attributes

‣ **Allocate and replenish on target** based on accurate forecasting, dynamic store grading and omnichannel demand

‣ **Automate complex and custom AF&R tasks**

‣ **Make smarter decisions faster with real-time access to key data,** including inventory and new product receipts

‣ **Reduce store transfer costs** by allocating products according to their optimal size curve

Coordinate the merchandise lifecycle with confidence

Aptos AF&R is one of five core components of Aptos Merchandising.
Our comprehensive solution also delivers advanced functionality for:

- ‣ Product Management
- ‣ Purchase Order Management
- ‣ Pricing and Promotions

- ‣ Stock Ledger
- ‣ Enterprise Data Management
- ‣ End-to-end Inventory Management

And because Aptos AF&R is native to our Merchandising solution, you can successfully execute your strategy in true real time. No processing delays or integration risks required.

Top retailers trust Aptos AF&R

BOOT BARN®   crocs™   Marshall RetailGroup   new balance   snipes'   TUMI

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Aptos is the leader in Unified Commerce solutions for retail.

Our cloud-native POS platform empowers the modern store with agile, mobile and omnichannel experiences. Integrated order management, merchandising, CRM, sales audit and analytics unify both the experience and the enterprise.

Aptos helps hundreds of retailers around the world elevate their brand experiences, optimize their operations and prepare for whatever comes next.

Learn more at **aptos.com**.

Let's connect!

info@aptos.com